

the art of sales excellence

You must see it before you can achieve it. Your best sustainable edge in sales is your ability to visibly differentiate yourself from your competition. It is no longer enough to be good at managing your business. The truly great sales professionals have altered the landscape by creating a unique experience for their customers. The Art of Vision is an entertaining and highly practical program that uncovers new ways to make your organization more creative and ultimately more profitable. Whether it's sales, service or leadership principles professionals at all levels can achieve superior sales performance by creatively differentiating themselves from the competition.



sales and service excellence

- Differentiation, differentiation, differentiation
- Working smarter, not harder
- Creating a unique customer experience

embracing change

- Sustaining excellence in a changing economy
- Leveraging chaos to create opportunity

empowering leadership

- Creating a culture of commitment
- Transcending mediocrity
- Freeing the mind to out-think the competition

about Erik Wahl

Erik Wahl is a nationally recognized artist and speaker who inspires sales professionals to achieve greater levels of performance. His consulting firm specializes in challenging organizations to utilize breakthrough thinking to achieve extraordinary results. Erik has keynoted meetings for America's top corporations, guest lectured at the London School of Business and performed for organizations all over the world.

about the painting

Using art as his vehicle, Erik channels success strategies in a unique and entertaining way. His painting seamlessly becomes a visual metaphor for the fabric of his message. At the dramatic conclusion of his program, he turns the painting upside down to reveal a stunning new picture of lasting success. His skill as an artist, a dynamic performer and a speaker will leave you with a message that is as memorable as it is impactful. Erik's sought after paintings hang in executive offices and corporate headquarters around the country.

For more information and to book ERIK WAHL contact K&M Productions - Tel. 905.831.0404
www.kmprod.com | info@kmprod.com



clients

Hilton
Lockheed Martin
Sprint
London School of Business
International Paper
Disney
Federal Express
Coldwell Banker
State Farm Insurance
Met Life Insurance
ExxonMobil
HDI, Inc.
TSI Telecom
Star Building Systems
Medical Marketing Assn
Thrivent Financial
Mutual of Omaha
Tempus Software
Lincoln Financial
Brookfield Homes
American Data Networks
Penn Mutual
American Express
Walgreens, Inc.
CUNA Mutual
Columbia University
ProForma, Inc.
America's First Credit Union
National Assn of Realtors
California Assn of Realtors
Floor Covering Installation Contractors
Natl Agri-marketing Assn
Specialty Advertising Assn
Employee Services Management Assn
Credit Union National Assn
Pharmaceutical Care Network, Inc.
Minnesota Bankers Assn
Colorado Bankers Assn
California Bankers Assn
1st Northern Bank
Maryland Anderson Medical Center
Cedar Sinai Medical Center
VHA, Inc.
Healthcare Conventions Exposition Assn
MHA Insurance
MPRO, Inc.
American Health Care Assn
Independent Bankers of New York
New York School Business Officials
Union Central Life Insurance
Executive Relocators
National Medical Supply Service Assn
Premier Resource Group, Inc.
Baptist Hospital
Aegon, Inc.
International Spa Assn
Nursing Organizational Alliance
Community Financial Services Assn
Hangar Orthopedic, Inc.
Ancor Holdings, Inc.
Minnesota Economic Development Council
Billings Chamber of Commerce

For more information and to book ERIK WAHL
contact K&M Productions - Tel. 905.831.0404
www.kmprod.com | info@kmprod.com

THE ART OF VISION

ERIK WAHL